

CITY OF BURTON
A COMMITTEE MEETING OF THE WHOLE MINUTES
OCTOBER 19, 2005, 6:00 P.M., COUNCIL CHAMBERS
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Council President Danny Wells called the Meeting to order at 6:00 P.M.

MEMBERS PRESENT: Wells, Cross, Curtis

MEMBERS ABSENT: Isham, Martinbianco, Centilli, Bement

OTHERS PRESENT: L. Moss, Purchasing Agent, J. Adams, City Deputy Clerk

PURPOSE OF THE MEETING: Grant Writing Presentation

PRESENTATION:

Matt Ward and Charmayne Macon from the Ferguson Group, LLC, gave a detailed presentation concerning the history of their firm, areas of expertise, and stated they are a Federal government consulting firm in Washington D.C, founded by William Ferguson Jr. in 1982. They have about 150 clients, of which 125 are city and county localities. They are a diverse bi-partisan staff of 40, 30 of which are active lobbyists, and have offices in 25 states. Specialized areas of projects and issues are economic development, public safety, job training, housing, education, social services, transportation technology, water and sewer infrastructure.

Mr. Ward said they can help build Burton's resources for the projects that are important in our community. The Ferguson Group can bring results. We bring about 250 million dollars a year to our local government clients for community revitalization and infrastructure, public works and local projects. In the last 4 years, we brought about 1.5 billion dollars in Federal congressional and agency money into communities like yours. Mr. Ward presented a list of all the congressionally funded local projects done in Michigan in the fiscal year ended 2005.

Mr. Ward and Ms. Macon presented further how their firm is instrumental in the grant writing process.

AUDIENCE PARTICIPATION: No audience was present.

COUNCIL DISCUSSION:

Council discussed the firm's annual and/or monthly fees, retainer fees, grant deadlines, a letter to the Mayor and Council concerning a proposal, discussion for the City's budget process.

Meeting adjourned at 6:48 P.M.

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